

OPEN POSITION
Investment Associate
for a global
consumer-focused hedge fund based in London

COMPANY
Builders Union Asset Management

POSITION
Full-Time

START DATE
Immediately

I. WHAT DOES THE ROLE ENTAIL?

- **Deep-dive fundamental equity research.** You will apply your financial acumen and curiosity to identify and evaluate a range of investment opportunities in global equity markets. We focus on businesses in consumer-centric industries and apply fundamental investment research as the cornerstone of our investment strategy. Among a variety of factors, this will entail evaluating company's business plan, long term industry dynamics, source and durability of competitive advantage, key investment risks, financial performance drivers as well as incentives and capabilities of company's management team.
- **Financial analysis.** Establishing and assessing key business value drivers and analyzing historical financial and operational performance. Informing our investment decisions by developing financial projections in a variety of relevant scenarios to estimate the value of capital during the foreseen investment period.
- **Portfolio monitoring.** We have an owner-like mentality towards our portfolio companies and constantly monitor all the relevant operational and financial information, as well as follow company-specific and industry-wide events.
- **Primary research.** Engage in primary research e.g. demographics, focus groups, surveys, traditional and alternative data.
- **ESG.** Evaluate and assess ESG (environmental, social and governance) factors and perform risk analysis on the impact of such on the company or industries.
- **Management teams.** Where applicable, seek direct contact with management teams of companies in our investable universe subset.
- Ensure the sharing of best practice and knowledge, participate in broader investment initiatives and forums focused on stock research.
- **Constantly learning.** You will be joining a small group of highly experienced and driven investors, working directly with the Portfolio Manager and the Chief Investment Officer. We think constant learning is extremely important both on the professional and personal side and spend a lot of resources to put the team in the position of constant growth.

II. WHO WOULD BE PERFECT FOR THE ROLE?

- You have at least 3 years previous experience in a comparable analytical role in an investment management firm or investment bank. The role may be adjusted for candidates with further experience.

- You hold a high quality undergraduate degree, e.g. graduation with distinction and/or from a reputable university (mandatory).
- You are fluent in both written and oral English as well as have the ability to express yourself in a structured and clear manner.
- You are experienced in company research and bring along related financial modelling expertise with strong proficiency in Excel.
- You are competent in relevant technology platforms such as Bloomberg, Capital IQ or Factset is desirable.
- You should be a highly curious and broad thinker. We emphasize intellectual maturity, exceptional attention to detail and the ability to manage multiple workstreams and deadlines in a fast-paced environment.
- A gritty work ethic and ceaseless desire to learn.

If you feel any of that sounds like just the right fit for you, then please contact us at: build@buam.com.

WHO IS BUILDERS UNION?

Founded in 2017, we are an independent investment manager. We operate a fundamental investment process rooted in proprietary consumer research, private equity like due diligence and bottom-up stock picking for both long and short opportunities.

Our addressable universe is comprised of consumer-centric global small / mid cap names. We identify opportunities via fundamental analysis (where we find deviations from intrinsic value) supported by in-house 'democultural' research (how is consumer behavior changing and which companies are impacted).

With an entrepreneurial team from diverse backgrounds including hedge funds, private equity, venture capital, investment banking and technology, we are based in the heart of Soho. And the name: it represents investing as a craft. For a group of individuals working towards a common goal. And for a different kind of culture in investment management.

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